

**Centre for Aerospace & Defence Laws (CADL)
DIRECTORATE OF DISTANCE EDUCATION NALSAR
UNIVERSITY OF LAW, HYDERABAD**

M.A. (AVIATION LAW & AIR TRANSPORT MANAGEMENT)

Academic Year: 2024-2025

Fourth Semester Examination (May, 2025)

Paper I – 2.4.11. Aviation Contracts and Tenders

Duration of the Examination: 2 ½ hours

Total Marks: 70 marks

INSTRUCTIONS TO CANDIDATES

- a) Read the instructions carefully and adhere to the same.
 - b) Please mention your DDE ID No., date of the exam, name of the programme & subject on the Answer Sheet and the Additional Answer Sheets, if any.
 - c) The questions to be interpreted as given and no clarification can be sought from the Invigilator.
 - d) Clearly indicate the question numbers while answering them. Answers without question numbers / wrong question numbers will not be evaluated.
 - e) Write the answers clearly and neatly. Answers in illegible handwriting will not be taken into consideration.
 - f) Candidates are prohibited to carry phones or any other electronic devices, books, material etc. in the Examination Hall.
 - g) Copying is strictly prohibited and is considered as a serious academic misconduct and the University will take action as it deems fit.
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Section – A

**Answer FIVE questions out of SEVEN questions and each question carries 10 marks.
(5 x 10 marks = 50 marks)**

- 1. Explain the key objectives and prerequisites of the government tendering procedure in India. Discuss the different types of tendering methods and highlight how transparency and fairness are ensured throughout the tendering process, with reference to relevant legal and institutional safeguards.
- 2. Discuss the key stages involved in the on-line bidding (e-Auction) process and critically evaluate its advantages and disadvantages from the perspectives of both clients and bidders.

3. Explain the key components of an International Technology Transfer Agreement and critically assess how such agreements balance the interests of licensors and licensees in terms of intellectual property rights, financial clauses, and commercialization obligations.
4. Discuss the key segments and contractual models of Aircraft Maintenance, Repair, and Overhaul (MRO) services. How do technological advancements and contract types like "Power by the Hour" impact cost-efficiency, operational downtime, and long-term planning for airlines?
5. Compare and contrast interline agreements, codeshare agreements, and joint venture agreements between airlines. How do these different forms of cooperation affect airline operations, market competition, and the overall passenger experience? Illustrate your answer with examples of real-world airline partnerships and consider both the benefits and potential drawbacks of each arrangement.
6. Critically evaluate the role of Public-Private Partnerships (PPPs) in the development and modernization of airport infrastructure in India. In your response, discuss the historical background of airport management in India, the rationale behind the shift to the PPP model, key successes and controversies, and the emerging legal, regulatory, and investment challenges.
7. Explain the key attributes of a successful airport concession program and how they contribute to passenger satisfaction and revenue generation. Discuss the recent trends in airport concessions and their impact on concession planning and passenger experience.

Section – B

Write notes on any FOUR questions out of SIX questions and each question carries 05 marks. (4 x 5 marks = 20 marks)

- A) *Consensus ad idem*
- B) Principles Underlying Government Contracts
- C) What Constitutes an Offer?
- D) Standard Form Contracts
- E) Airport Lease Types
- F) Potential Benefits of Airport Privatization